



**Faculty of Corporate Training and Development, LLP  
New Delhi**

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# **Developing Managerial Skills for Higher Productivity**

**Date : 18-19 July, 2024**

**Venue : Hotel Le Méridien, New Delhi**



## **Key Takeaways**

- **Adopting Winning Strategies For Personal Excellence**
- **Understanding Emotional Intelligence**
- **Strategies to Change Negativity to Positivity**
- **Increasing Productivity with 360 Degree Relationships**
- **Working in High Performing Teams**
- **Personal Development Action Plan**

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**Contact Us - 9625233450 / 9718153392**

# Developing Managerial Skills for Higher Productivity

It is well established fact that healthy employees make wealthy organisations. By transforming employee well-being into a winning business strategy, organisations ensure that their employees are healthy, happy and productive. Investing in development of an Executive will have a far reaching impact in increasing productivity, lowering costs associated with absenteeism and burnout of the Executive. In line with this philosophy, FCTD offers an Executive Development Programme - 'Developing Managerial Skills for Higher Productivity,' that helps an Executive to enhance one's managerial competencies for achieving greater work-life effectiveness, higher emotional intelligence and increased productivity at workplace.

## PROGRAM OBJECTIVES

This program will help the participants to :

Winning habits for personal growth.

Understand Emotional Intelligence.

Build Effective Relationships with boss, peers & subordinates.

Work Collaboratively in teams.

## PROGRAM CONTENTS

Day 1	Day 2
Micro Lab	What is Emotional Intelligence.
Self Analysis with the 'Wheel of Life'	Know your EQ
The 5 Habits of High Achievers	Raising EQ with 360 degree relationships at workplace
Personal Development Plan	Working Collaboratively in High Performing Teams
	Management Game: Mind the Landmines.

## PEDAGOGY

Lectures

Self Assessment Tests

Case Analysis & Presentation

Management Game

An Action Plan

## FOR WHOM

Executives at all levels from Government, Public and Private Organisation will immensely benefit from this program.



## PROGRAM SCHEDULE

Dates: 18th & 19th July, 2024 , Timings: 9:00 am to 5:30 pm

Venue: Hotel Le Méridien, Windsor Place, New Delhi - 110001

## PROGRAM FEE & REGISTRATION

It is a Two-Day Non-Residential Program.

Program fee is Rs. 20,000/- per participant plus 18% GST.

The payment is to be made electronically via bank transfer, in advance.

Nomination Form duly filled-in along with the fee deposit details should reach us at [fctd.training@gmail.com](mailto:fctd.training@gmail.com) and [surabhigoyal68@gmail.com](mailto:surabhigoyal68@gmail.com) before 15th July, 2024.

Nominations will be confirmed on first-come-first-serve basis .

In case of withdrawal or cancellation of nomination, no refund of fee will be allowed. However, substitute(s) is allowed with intimation before the commencement of the program.

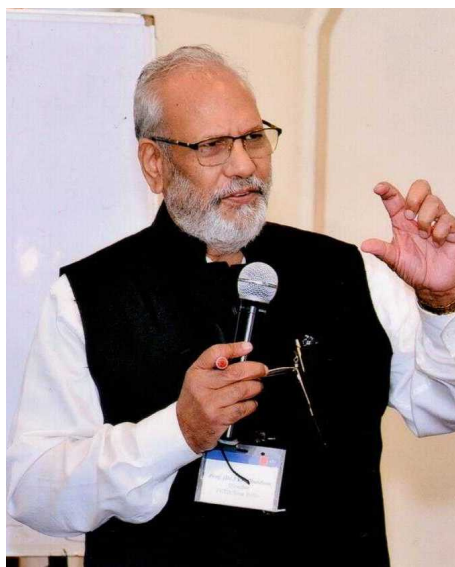
Nominating organisations are advised to await confirmation of acceptance of nomination(s) before sending the participants to the program venue.

Registration details and Nomination Form with Bank details are enclosed separately.

## PROGRAM FEE DISCOUNT

To encourage greater participation from single organisation, we offer a fee discount of 20% for three (03) and more nominations.

## PROFESSORS



**Prof. (Dr.) S.P. Chauhan**  
MA, Ph.D

Dr. S.P. Chauhan, is a Corporate Trainer in Behavioural Skills. He was awarded Ph.D. in Psychology from Panjab University, Chandigarh.

For last 30 years, he has conducted large number of training programmes for many reputed organisations namely, NTPC, NHPC, ONGC, NSPCL, NALCO, Power Grid Corp, MPPKVCL, IOCL, Maruti Udyog Ltd, NBCC, PNB, SJVN, IRCTC, NCRTC, SAIL ISTM and Cabinet Secretariat Training Academy. He has also imparted training to IAS, IPS, HCS and CBI Officials.

He has authored a book titled “Effective Leadership: Strategies for Better Results” and published 37 papers in well known journals.



**Prof. (Dr.) Surabhi Goyal**  
MA, MBA, Ph.D

Dr. Surabhi Goyal, with an experience of more than 25 years in management education. She is from IMT Ghaziabad, Batch of 1991 with specialisation in HR & Marketing. She is a Doctorate from Allahabad University.

Prof. Goyal has held leadership positions in B- Schools and known for building and leading high performing teams. In 2012, Dr. Goyal received the ‘Best Professor Award’ by Headlines Today for her case-based teaching methodology.

She has designed and conducted various MDPs for executives of NTPC, NHPC, POSOCO, IRCTC, HIL, NCRTC, SAIL, IOCL, FCI, SJVN and Govt Officials at Cabinet Secretariat Academy, ISTM, NSSTA.



# Training Highlights

## Lectures



## Live Demonstrations



## Psychometric Testing



## Class Exercises



## Case Discussion



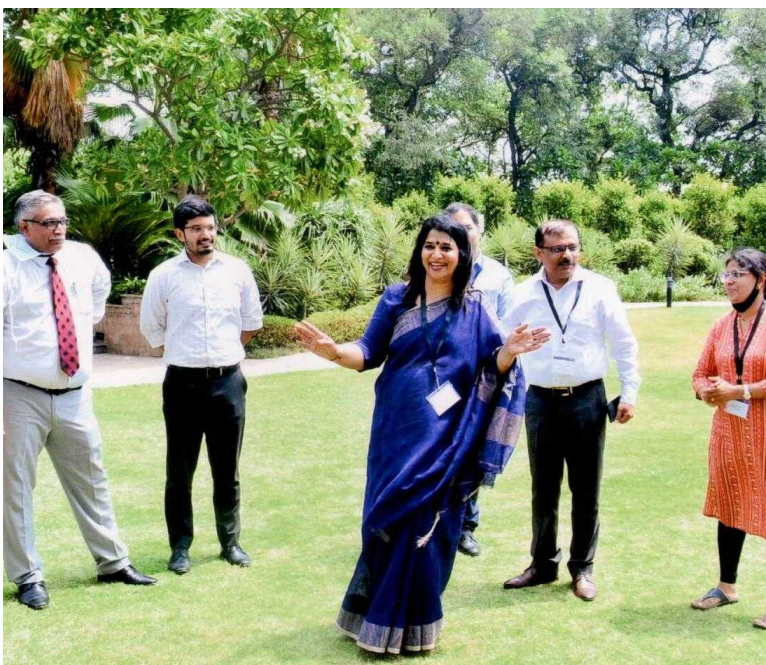
## Case Analysis



## Case Presentation



## Management Games





## Participants' Responses

Management Development programmes at FCTD were attended by senior officials from reputed organisations namely, ONGC, ONGC Videsh, CPWD, PNB, NTPC, NCRTC, IRCTC, SAIL, MRPL, GSFC Agrotech Ltd, TCIL, MPPKVVCL, Green Gas Ltd, NBCC, SKF India Ltd, Prasar Bharti, WAPCOS, SJVN, RLDA, MPMRCL, RICO Auto Industries Ltd, Coir Board and SPMCIL. Some of the experiences shared by our participants were:

*"Best Training received in last 26 years of work experience"*

Sanjay Kumar Gupta, CGM (Engg.), NBCC

*"Training topic sequence are well aligned. Each topic was covered with maximum scope of information with short points. It's really good learning with simple & applicable steps in day to day activity. Since my first day of working started applying "Apne hi to hai" & observed very strong statement to self & change in attitude to deal high anger & stress level of situation."*

Vidyasagar Shintri, Manager, SKF India Limited

*"For both of you even sky is not the limit. Keep training, keep growing "*

Naveen Pandey, Sr. DGM/S&T , NCRTC

*"I have attended lots of training programs, but have never attended the one with such a beautiful/wonderful content, technique, presentation, individual involvement."*

Vimal Gulati, Manager , MRPL

*"It was a good learning experience, how theories can be applied to real lives and assimilate positivity with oneself was beautifully taught. Learning was a fun and participatory game. Delivery of speech and personal warmth from both the professors will always be remembered."*

Aditi Basak, Sr. Mgr. NTPC





## About FCTD

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Faculty of Corporate Training and Development (FCTD) aims to provide a supported and sustainable platform to organisations for leadership and management development for achieving higher results with effective relationships. Some of the important Management Development Programs (MDPs) offered by FCTD are :

- Managing Self For Leading Others
- Building Competencies for Personal and Professional Excellence
- Business Excellence through Conflict to Collaboration
- Developing Competencies for Effective Leadership Roles
- Developing Emotional Intelligence for Accelerated Performance
- Building High Performing Teams for Higher Productivity
- Developing Effective Communication and Presentation skills
- Breaking the Glass Ceiling for Women Executives
- Winning Strategies for Work - Life Effectiveness
- Value Actualization: Aligning Personal values with Organisational Values
- Art of Aging: Preparing in 50s to Live Well After 60s

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## Reach us on

### Corporate Office Address

**FCTD LLP**

**1010, 10th Floor, 89, Hemkunt Chambers,  
Nehru Place, New Delhi - 110019**

### Contact Details

**Email: [fctd.training@gmail.com](mailto:fctd.training@gmail.com)**

**Mobile: 9625233450 / 9718153392**

## You can find us on





**‘Developing Managerial Skills for Higher Productivity’**  
**on 18th & 19th July, 2024**  
**at Hotel Le Meridien, New Delhi**

**Registration details**

- Fee: Rs.20,000/- per participant plus 18% GST. The payment is to be made electronically on the bank details given in the enclosed Nomination Form.
- Group Discount : 20% fee discount for 03 (three) and more nominations.
- Nomination Form duly filled-in along with the fee deposit details should reach us at [fctd.training@gmail.com](mailto:fctd.training@gmail.com) and [surabhigoyal68@gmail.com](mailto:surabhigoyal68@gmail.com) before **15th July, 2024**. Nominations will be confirmed on first- come-first-serve basis .
- In case of withdrawal or cancellation of nomination, no refund of fee will be allowed. However, substitute(s) is allowed with intimation before the commencement of the program.
- Nominating organisations are advised to await confirmation of acceptance of nomination(s) before sending the participants to the program venue.
- Boarding & Lodging arrangements of the participants to made by the nominating organisation.

**Bank Details and QR Code for Payment**

The programme fee is to be made electronically through bank transfer on the bank details given below.

Organisation Name: FCTD LLP

Bank: ICICI Bank

Bank Account No. : 071405002500

IFSC Code: ICIC0000714

Branch Name: Lajpat Nagar IV Branch

Branch Address: ICICI Bank, 17 A, Ring Road, Lajpat Nagar-IV, New Delhi-110024, India



NB: Post Payment the Unique Transaction Reference Number ( UTR No.) must be sent to our MDP office at [fctd.training@gmail.com](mailto:fctd.training@gmail.com)

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FCTD LLP

PAN : AAHFF2127L

GSTIN : 09AAHFF2127L1ZB

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**Contact Address:**

Faculty of Corporate Training and Development (FCTD) LLP

1010, 10th Floor, 89, Hemkunt Chambers, Nehru Place, New Delhi - 110019 (India)

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Email: [fctd.training@gmail.com](mailto:fctd.training@gmail.com) & [surabhigoyal68@gmail.com](mailto:surabhigoyal68@gmail.com)

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**Nomination Form for MDP on  
'Developing Managerial Skills for Higher Productivity'  
(Non-Residential)  
on 18th - 19th July, 2024 at  
Hotel Le Meridien, New Delhi**

**Organization** \_\_\_\_\_

**Address** \_\_\_\_\_

**List of Nominated Officials**

**1)Name:**\_\_\_\_\_ **Designation:**\_\_\_\_\_

**Mobile:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**2)Name:**\_\_\_\_\_ **Designation:**\_\_\_\_\_

**Mobile:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**3)Name:**\_\_\_\_\_ **Designation:**\_\_\_\_\_

**Mobile:** \_\_\_\_\_ **Email:** \_\_\_\_\_

**Details of the Nominating Authority**

**Name:** \_\_\_\_\_ **Designation** \_\_\_\_\_

**Contact No.:** \_\_\_\_\_ **Email** \_\_\_\_\_

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**Payment details**

Post payment of the program fee, the following information is to be filled by nominating office and sent to FCTD MDP office at [fctd.training@gmail.com](mailto:fctd.training@gmail.com) & [surabhigoyal68@gmail.com](mailto:surabhigoyal68@gmail.com).

The Program fee of Rs. \_\_\_\_\_ (amount including GST) for \_\_\_\_\_ (no. of participant(s)) has been remitted through \_\_\_\_\_ (mode of payment) and transaction no.(UTR).\_\_\_\_\_